

## **Advance HE 2019-20 UK Membership: Exceptional Transition Pricing Policy**

Advance HE launched a new membership model for UK institutions from August 2019. The new model is underpinned by a clear and transparent pricing strategy and while the majority of institutions experience further savings through this model, a small minority of institutions are significantly adversely affected.

The following exceptional arrangements are in place to ensure Advance HE supports these members to make the adjustments (budgetary and strategic) required to transition fully to the new model by August 2021.

### **Exceptional Arrangement 1: Affiliate Members Operating Accredited Programmes**

Small institutions (less than 2,000 student FTE) that will become Affiliate members from August 2019 who are already operating (or have submitted to operate) accredited programmes will be entitled to continue to operate these programmes until August 2021.

### **Exceptional Arrangement 2: Full Members Experiencing 100% Upwards Fee Increase**

A very small number of institutions are extremely adversely affected by the new model (fee increase of in excess of 100%). These institutions will be offered phased annual fee increases to ensure they have fully transitioned to the new model by August 2021.

### **Exceptional Arrangement 3: Annual Payment of 3yr Membership Agreement**

To receive the additional 5% discount on the 3yr membership agreement, payment for the full period must usually be made in single advance payment. Institutions that are facing a fee increase within the new model may request annual payment of this agreement whilst remaining contractually obliged for the full period.

All exceptional arrangements will be agreed by the Director of Membership and Accreditation.